

## Our business

Suction device or vacuum pump (Vacuum Pump) is a device that intakes air and liquids by suction pump or creating a vacuum, causing negative pressure. This device is used to remove the secreted fluids from the gap created for surgeries, dentistry and also where the volume of fluids removed from the patient's body is high.

Medical suction device is one of the hospitals equipment that its existence is necessary in most parts of the hospital and in case of technical defects and problems in the suction device, it can interrupt the activity of the hospital.

In the past, oil suction were used, but due to the creation of toxic fumes by oil suction and the effect on the health of the patient and the treatment staff, it became completely obsolete.

nowadays, suction device with dry engine is produced and marketed to the world market, which are cylinder and piston suction types, which is approved by the Medical Equipment Department.

Factories and production units try to select up-to-date raw materials and parts for suction devices in order to provide better support and services around the world, and this has made hospitals more comfortable. Medical suction devices are produced in different types for use in the medical equipment industry.

Batis Teb Manufacturing Company is active in the field of production and export of suction devices. it has entered to the international trade and equips medical suction devices for hospitals and offices. By support and welcome of the medical community and surgeons,

Relying on the production capacity of the medical suction device manufacturers under its support, it is able to offer a unique suction device upon request.



### Portable suction device applications:

- Operating room, ICU, CCU and General Hospital
- Clinics, polyclinics and all medical centers
- Beauty clinics in the field of liposuction
- Special ambulance
- Dentists
- Home care mainly for medical equipment partners
- Cupping

### Our vision:

Batis Teb Production Group tries to share the knowledge, expertise and experience of its elite team and apply modern methods and facilities, as well as benefit from new business capacities in providing and supplying all kinds of medical suction devices required by its customers. It tries to gain significant share in the international trade in the field of export of portable suction devices worldwide to be able to promote the science of electronic engineering and global medical equipment and help better consulting in equipping hospitals and in this way, so that the satisfaction of esteemed customers will be provided as well.





### Our mission:

The mission of Batis Teb Production Group is based on the supply and export of major types of portable hospital suction devices, operating room suction, dental and liposuction devices, which are the target community of hospitals, dentists and plastic surgeons. This is done by identifying the production capacities of factories and manufacturing industries with the aim of exporting to all parts of the world.

Also, the export of world-renowned brands in this field with the aim of covering the price and quality of goods for hospitals can be done in the best condition due to the easy access of sending cargo and strategic position and low labor wages.



## Our values:

We are committed to adhering to the principles and values that are based on good communication and providing services based on the real needs and desires of the customer. Including:

- Our brand is committed to professional behavior and proper performance to customers.
- We are committed to listening to the demands of customers and then advising and guiding, transferring experiences and providing appropriate solutions to solve the problem and maximize the benefits of the customer.
- We are committed to human and ethical principles and mutual respect in communicating with our customers and stakeholders.
- We are committed to accountability for our actions and in the unforeseen circumstances, by providing appropriate solutions, we also consider the interests of customers and stakeholders.





## Our products and services

Suction device is one of the essential equipment of the operating room and in each operating room there should be at least 2 sources of suction, one for anesthesia and the other for surgery. The current combination of two or more suction sources is suitable for use by both surgical teams. In addition to the operating room, this device is required to be available in the anesthesia room, recovery room, intensive care unit and other departments.

Medical suction device is divided into two parts:

1. Central medical suction
2. Portable medical suction

Our focus is on portable medical suction devices

### Types of surgery suction machine:

- surgery suction machine for operating room and intensive care
- Special phlegm suction device for general hospital, emergency, dental, polyclinic, clinic, office and domestic uses.

### Types of phlegm suction device:

- suction unit portable suitable for hospital, emergency, office, dentistry, polyclinic, clinic, home, cupping uses.
- Ambulance suction for ambulance suitable for use in the desert and works with batteries

### wall suction

### Types of dental suction devices:

- Dental suction direct drainage to the sewage for heavy surgery
- Dental suction direct drainage to the sewage for light surgery
- Portable dental suction



### Types of liposuction devices:

- Lipomatic device made by Euromi company sp6
- water jet
- liposat
- surgery suction machine (operating room)

### Types of fat injection machine:

Due to different technology and high percentage of live fat cell depletion (more than %87)

With a fat injection machine, you can have a high-quality fat injection.

- Body-jet eco
- Low pressure suction device







## Packaging

In the process of packing and sending medical suction device by the factory, usually after the final purchase of the customer, depending on the type of suction device, its height, size, number, weight and volume; the purchased products in low numbers and short distances are packed in carton boxes in the specified size and box of 10 and in large volumes and long distances are packed safely on special wooden pallets for packing and transporting cargo in several layers. Then are prepared for transport and delivery to the customer. However, we are ready to check any packaging order with the conditions and quality desired by the customer and in a case of agreement of the existing conditions by the customer and availability of facilities, the processing of the packaging order desired by the customer will be started.

## Delivery of products

How to transport and deliver the products of Batis Teb to the customer is done in accordance with the agreement of the parties and by land, air or sea and in accordance with the product conditions, the amount of order, product specifications or customer request.

Also, products are sent by water method in accordance with the destination of export of goods from the northern ports of the country, including Amirabad port and Anzali port, or from southern ports such as Bandar Abbas, Bandar Imam, Chabahar port, Khorramshahr port and Assaluyeh port.

Delivery and shipping of goods is preferably done by one of the two methods FOB or CIF. Any other method of delivering the goods to the customer, if possible, will be subject to the agreement of the parties.

## Payment service:

Cash

Remittance cash payment (Telegraphic transfer / TT)

Letter of credit (LC)

Credit line





## About manufactory

Batis Teb Production, by covering the production factories of hospital suction devices and liposuction devices in different parts of the country with different production capacities, has the possibility of providing fast and reliable orders to its customers. Most of these factories are licensed by the General Directorate of Medical Equipment, in accordance with international standards and have valid certificates, including quality management standards.

Batis Teb suction production factories with decades of experience and due to the activity of their production lines, produce and supply a variety of hospital suction and dental suction devices.

In the quality control stage, all devices are controlled visually, mechanically and electronically in three stages by fully automatic equipment. This control process includes the ability to adjust the vacuum level, as well as identify and control the suction device gauge and the movement of the gauge hand by turning the volume.

The amount of suction generated by the suction device motor at sea level is investigated.

The sound produced by the device during operation is evaluated and compared with the threshold of human hearing tolerance so that the medical staff can use it with peace of mind.

The hospital suction machine is equipped with a foot pedal and the suction is tested by the pedal.

It is also equipped with intelligent sensors to prevent liquids from entering the engine, which increases the life of the device.

Autoclaved operating room suction jar are tested for 121 ° C (operating room suction only)

For dental suctioning, solving the usual problems and concerns in the use of water, air and surgical suctioning, as well as cutting off the dependence on municipal drinking water consumption in the salivary and surgical system and a valuable service in environmental protection.

In the medical suction production department, due to the sensitivity to sterility, the production lines of these factories are equipped with a clean room standard, and therefore hospital suction is controlled by quality control and packaging machines that are located inside the clean room.





## Organizational structure of Batis Teb Production Group:

- Founder: Farhad Hashemi

Licensee, Founder of Batis Teb Brand and Chairman of the Board.  
Structure design / leadership / strategy and vision formulation

- Managing Director: Farhad Hashemi

Executor and supervisor of all internal and external processes.



- Sales Manager: Maryam Hashemi

Management of all domestic sales and export processes and delivery and clearance of goods

- Deputy CEO: Ms. Ghaffari

Deputy Managing Director for Executive Affairs and Supervision of all internal and external processes.



- R&D Director: M.s Nekofar

Management of all technical and development processes, research, design and innovative ideas.

- Purchasing and Supply Manager: Fouad Hafizi

Management of all processes of import, purchase, supply and delivery of goods from all the suppliers.



- Customer Relations Manager: Mohsen Movahed

Management of all after-sales service processes, marketing and advertising.



## Batis Teb Social Responsibility:

Batis Teb production company, is a health-friendly family and advocates for the advancement of medical equipment science. Therefore, it works hard and is interested in providing the first and most popular suction devices with all the necessary intellectual, advertising and incentive tools. The suction devices provided by Batis Teb do not always remain the same and every year we try to upgrade the type of suction devices and use the latest science in production, design and sales. Batis Teb tends to provide a variety of suction devices for hospitals and Portable phlegm suction that will enter the market in the future to compare products to keep pace with current science to support the needs of hospitals, cosmetic surgeons and dentists properly.







### electric cupping suction:

Batis Teb is a lover of traditional medicine and cupping, which is one of the most original methods of treating many diseases, and recognizes the source of treatment of many new diseases as cupping, and wants traditional medicine practitioners to use electric suction devices for cupping instead of using a hand cupping device. To do cupping with a more up-to-date knowledge and to increase the quality of cupping work, and to spread this valuable science in the world, which is the cure for many diseases.

### Dental suction:

In the field of dental suction, did you know that each water suction drains at least 4.5 liters of tap water into the sewer every minute?

Dental suction is direct discharge to the sewer without water consumption, reduction of electrical energy consumption to a minimum: 1.10 to 1.20 of ordinary electrical suction

No need for plumbing and special changes in the clinic, complete sound insulation (silent) and ideal vacuum power with an average consumption of 140 w has become famous for low-consumption dental suction in electricity and water!

This is how all of us, with this responsible cosmopolitan view, can encourage and strengthen each other around the world so that we all care about the health of each individual in the world and strive to preserve natural resources.

We hope that the expertise, experiences, capacities and production services of Batis Teb will lead to the satisfaction and success of our esteemed customers, and that this satisfaction and cooperation will continue in the best conditions.





Contact us:

Sales Manager: Ms. Hashemi

Phone: + 989120684953

Tehran Office: + 982128422512

Fax: +982189775669

WhatsApp: + 989120684953

Email: [info@batisteb.com](mailto:info@batisteb.com)

LinkedIn: [https://www.linkedin.com/in/batis-teb - 108483165 /](https://www.linkedin.com/in/batis-teb - 108483165/)

Instagram link: [https://t.me/batis\\_teb](https://t.me/batis_teb)

[https://www.instagram.com/batis\\_teb/](https://www.instagram.com/batis_teb/)

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